# **Kieron O'Leary**

... is VINCI Facilities account director for the London Stadium



Vinci Facilities was the winner of the Highly **Commended Award for** Team of the Year at the BIFM Awards 2018 (now the IWFM Awards) for successfully running a contract at a fully active sports and events arena.

#### **MY ROLE**

I was responsible for the delivery of the FM services - M&E, cleaning, waste, helpdesk, reception, small projects - at the London Stadium, including providing support for all events (football, rugby, concerts and athletics).

#### THE IMPACT

This stadium won the Live **Music Business Awards Best** Venue Teamwork in 2018 and we receive consistently high scores in mystery shopper audits by third parties. But we are always striving for improvements. acknowledging feedback and looking at leaner ways of delivering the services.

e are an efficient and happy team, resulting in customers having a memorable experience while at the same time ensuring value for money for services provided.

Winning the award has been great. The team has been recognised for their excellent work at the country's busiest multi-use stadium. It has also been a morale booster and incentivised us to always strive for improvement and excellence, which results in better customer service.

The award has also provided a formal, external. professional and objective recognition from our peers, recognising our commitment to customer service, quality service and our commitment to a great employee experience to ensure it is the place of choice to work.

But our customers ultimately remain the true judges of the quality service we provide and this is confirmed in the letters of appreciation that we receive and the awards won by the stadium.

#### **WHAT'S NEXT?**

We are preparing for concerts and Major League Baseball (MLB) coming to the stadium in June. It's the first time that MLB will be played in Europe, so it is a massive privilege to be part of such a historic, high-profile event.

And, of course, winning the Team of the Year Award at the IWFM Awards in October this year. Each month we feature thoughts from. or debates involving IWFM members. Whether you're responding to hot topics or explaining your volunteering activity, your views can appear here.

#### WHAT'S THE MOST IMPORTANT **SOCIAL VALUE METRIC?**



MICK ANDERSON deputy chair of IWFM North East region

Social value can mean different things to different people but it's important to

choose a few key areas to focus on. An obvious starting point is with local employment and training schemes such as apprenticeships and getting people such as ex-Forces into work. They're easy to measure and straightforward to implement.

You can count how many people have gone through an apprenticeship scheme over a certain period of time, annually or after five years, for example, as well as work out the percentage of staff that are employed within a 2 or 3 or 5-mile radius. The broader social benefits of boosted local economy may be harder to link to the actions of individual companies or projects. but it will all help to add social value.



IAN FIELDER chair of IWFM South Region

The single most important metric to efficiently measure social value is to consider the impact and difference

an organisation makes (or plans to) to people, society, economy and the environment.

This is done most effectively through feedback to help evaluate and measure everything that helps us to know better the impact an organisation is having. Measuring through feedback drives the effectiveness, efficiency, quality, value and results in getting support for more funds, volunteers and recognition.

However, whatever metrics are used, the key to measuring social value is to effectively communicate the purpose and actual impact to those receiving the service.



**PAULINE SIMPKINS** chair of IWFM South West Region

The simple answer to this is there isn't one single most important metric. As varied as social values are, metrics

are too, so it depends on the type of social value that one aspires to deliver.

Some sectors measure social return on investment where long-term savings, usually to the public purse. are mitigated by more immediate investment, perhaps as a preventative measure.

But is it better to profoundly improve the life of one person or to marginally improve the lives of IO people? It all comes back to clearly defining what the true value to society is in the first place.

# CALLSTOACTION

Events, activities and publications worthy of your attention



#### **Workplace Trends Research Spring Summit**

21 March - British Library. London

Conference comprising research and case studies chosen for their usefulness and topicality.

workplacetrends.co/ research-spring-summit

#### **Managing Mental Health** in the Workplace

26 March - Londor Focus on how good employee mental health can affect organisational success and sustainability. Strategies to help employees to achieve mental well-being will be explored. tinyurl.com/FACMANO2O3

#### **Future of Workplace Live**

4 April - London

Future of Work Live connects industry experts with business leaders to debate the future of the workplace.

tinyurl.com/FACMAGO2OI

#### The Facilities Event

9-II April - NEC, Birmingham Exhibition and conference for facilities managers.

facilitiesevents.com/fm-home

#### The Design & Management of Learning Environments

16 May 2019 - London Conference covering best practice for education environments. hello@workplacetrends.co.uk



#### LONDON

#### **IWFM London Region** Conference

14 March - Art Deco Freemasons Hall Event with the theme 'FM as a Disruptor'.

tinyurl.com/FacMagLRC

## **DATE FOR YOUR DIARY**

# iwfm CONFERENCE

## **IWFM CONFERENCE 2019**

24 APRIL — London, St.Paul's

April will see the first IWFM National Conference take place in London. This new national summit for the profession replaces ThinkFM and is aimed at workplace and facilities practitioners at any stage of their career journey. IWFM's flagship conference will provide industry members with insight, inspiration and skills needed to succeed, and help to confirm the workplace and facilities management function as core to the business operation. Read our feature section (p17-30) to explore some of the conference themes. iwfm.org.uk/Events/IWFM-Conference

#### NORTH

#### **North Region Charity** Ball 2019

4 July - Hilton Hotel, Manchester

Black-tie social event attended by 400 workplace and facilities management professionals. Tickets include a three-course meal, live music, entertainment, charity raffle and a D.J.

sarahmarles(23@gmail.com

markmuncaster@googlemail.com

▶ tinyurl.com/FacMagNRCB

#### SOUTH WEST

#### FM and Social Value

20 March - University of the West of England

Event focuses on the relationship between facilities management and social value, which is defined to encompass people, sustainability, community and charity, diversity and well-being. tinyurl.com/FacMagO3-Social-Value

### **FM and Social Value**

26 June - University of the West of England

Focus on cleaning and security, managing people and catering in different types of contracts, as well as best practice for contract management and procurement. tinyurl.com/FacMagO3-Soft-FM

IWFM ACADEMY CLASSES

13-14 March - London

and increase efficiency.

**Customer Experience** 

tinvurl.com/v7v6if67

tinvurl.com/v9nnndlb

within your team.

Strategy

tinyurl.com/y8ka8olw

**IOSH Managing Safely** 

Practical actions you can take

to handle health and safety

**Facilities Management** 

Strengthen your strategic skills

25-26 April - London

and give your business

tinvurl.com/vbi9rw3m

a competitive advantage.

Improving your customer's

experience and creating an

advocate out of every customer.

**Managing Building Services** 

Reducing risk and improving the

management of building services.

tinyurl.com/yclfbanv

Improving the

**Operational Space Planning** 

Optimising space to save money,

improve customer experience

## tinyurl.com/y784ol6l **IOSH Working Safely**

**Managing Security and** 

**Protecting Your Assets** 

Explains how security is

22-23 May – London

breached and ways you

can mitigate that risk.

A full understanding of your personal health and safety responsibilities in the workplace. tinyurl.com/y98ty5rc

#### **Maximising Value from** your FM Data to Encourage Lean Principles

94-95 June - London Turn data into insight and use quality/lean management to create more value from less.

# **IWFM ACADEMY**

tinyurl.com/yanophss

#### Innovation

CPD Hours: 4

How to generate innovative ideas, select them and manage risk when applying them.

## tinyurl.com/y929rjj6

**Presentation Skills** CPD Hours: 4

How to manage your nerves and hold a room with an informative presentation.

tinvurl.com/vc7iab3t

#### **Introduction to Facilities** Management

CPD Hours: 6 Gain a basic understanding of the profession to see whether you want to proceed further. tinyurl.com/y7aqowwo

### **Managing Workload**

CPD Hours: 6

How to manage your workload effectively. tinyurl.com/yatgz43b

#### FacilitateMagazine.com / March 2019